

# Azul Overview

**Founded:** March 2002 by Scott Sellers (President and CEO) and Gil Tene (CTO).

**Headquarters and Employees:** Sunnyvale, CA with offices throughout the US, EMEA and APAC. 300+ employees across 14 countries.

**Investors:** Vitruvian Partners (London) and Lead Edge Capital (New York).

**Heritage of Java Leadership:** Only vendor 100% focused on Java and the Java Virtual Machine (JVM).

- Largest provider of commercial support for OpenJDK, supporting more versions of Java than any other vendor, including Oracle. Largest Java team outside of Oracle, and ~10X larger than those of other OpenJDK providers such as Amazon and Red Hat
- Provides Java on more operating systems, hardware platforms and binary packages than any vendor, including security-only updates that enable customers to rapidly deploy secure, stable builds
- Guiding the evolution of Java technology since 2011 when first elected to the Java Community Process (JCP) Executive Committee
- Leading contributor in fixing security vulnerabilities with Oracle, IBM and other select members of the OpenJDK Vulnerability Group since 2018
- Delivered many seminal Java innovations since 2005: including the world's first pauseless garbage collector (C4), the world's fastest JIT compiler (Falcon) and the world's only cloud native compiler. Leading innovative new projects in OpenJDK, e.g. CRaC

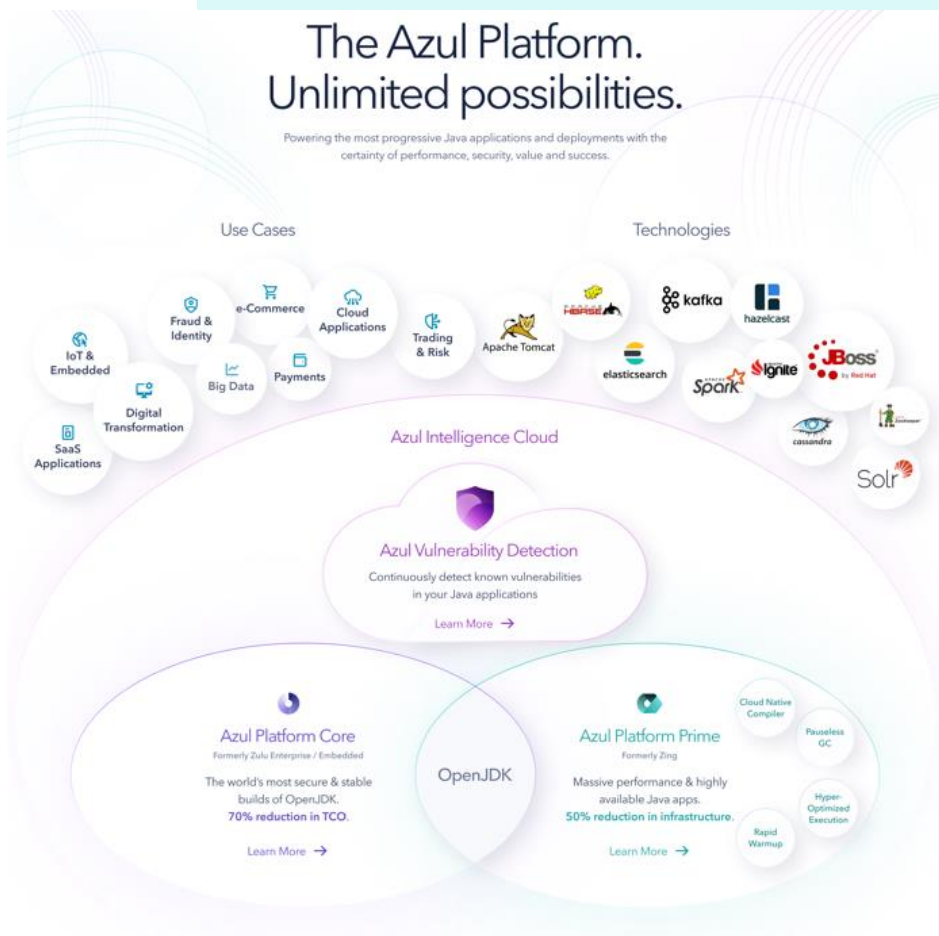
## Products:

**Azul Platform Core:** World's best builds of OpenJDK offering security and cost efficiencies needed to run business-critical, Java-based applications and services - with up to 70% savings compared to Oracle

**Azul Platform Prime:** The industry's fastest OpenJDK-based Java runtime with enhanced JIT compiler, low-latency and high-throughput garbage collector, reduced memory and fast start-up, all designed to boost speed and scalability of Java deployments and reduce cloud costs by up to 50%

**Azul Vulnerability Detection:** Agentless cloud service continuously detects known security vulnerabilities that exist in Java applications, while eliminating false positives and with no performance impact

**Azul Zulu Builds of OpenJDK:** The most complete, dependable and secure builds of OpenJDK. Zulu builds of OpenJDK are freely available, with 100s of millions of installations across the Java community



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## Customers and Partners:

- Approaching 1,000 customers, including more than 35% of the Fortune 100, 50% of Forbes' Top 10 World's Most Valuable Brands, all the world's Top 10 trading companies, and leading financial, insurance, gaming, automotive, adtech, SaaS, retail and eCommerce firms
- Powers leading software companies such as Workday, Salesforce and Bazaarvoice, as well as consumer brands such as Mastercard, Puma, and Sak's Fifth Avenue
- 100+ channel and OEM partners across 88 countries. Key partners include SoftwareOne, Logicalis, SoftwareAG, Nomura Research Institute (NRI), DLT and Sirius - A CDW Company
- Product-certified with more than 48,000 open-source projects on GitHub; used by half of the top 15 software companies and more than one-third of the top SaaS providers

## Challenges Azul Solves:

**Cloud Cost Optimization:** Technical and business leaders face a paradoxical set of priorities: deliver innovative cloud-based applications while also optimizing infrastructure costs. Unlike other cloud cost tools, Azul solves the problem by improving the performance of Java-based applications and infrastructure. Faster code = less compute = a smaller cloud bill, all while delivering the scale and agility that makes the cloud so attractive in the first place.

**Performance-Driven Applications:** Azul improves the speed of Java-based infrastructure and applications. With Azul, eCommerce applications deliver a better customer experience for shoppers; financial firms can secure time-sensitive opportunities and execute more effective trades; and gaming applications can service more concurrent users while ensuring greater stability and uptime. Azul ensures applications start fast, stay fast, and run efficiently.

**Oracle Licensing:** Companies pay too much to run Java and are weighed down by Oracle's onerous and expensive Java licensing fees. This money is better spent to improve margins or fund innovation. Azul provides a supported, secure, fully compatible Java runtime based on OpenJDK for up to 70% less cost than Oracle.

**Software Supply Chain Security:** Azul addresses the growing risk around software supply chain attacks, which are exacerbated by the increase of third-party code and software vulnerabilities such as Log4j. Azul ensures organizations know what code they have, where it runs, and whether it is vulnerable, enabling rapid remediation of potential security issues.

## Contact Azul

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